





## Understanding the NAICS Code

NAICS is a business classification system which tries to define businesses according to their main business activity. They help in the identification of trends in the market, consumers and competitors. NAICS codes refer to the business classification numbers used in the United States, and primarily can be used to understand current market opportunities, threats and competitors.

## Marketing Objectives and Strategy

Think through your marketing goals and reflects on how would you reach them with concrete steps. This includes goal setting that is specific, measurable, achievable, relevant and time bound commonly referred as SMART. The NAICS code case solution will help you in developing formulation strategies that will be inline with the set industry benchmarks and consumer expectation.



