

INTRODUCTION

Among them, there are problems of strategic management of <u>Destination Bakery</u>, which is one of the market leaders in the field of artisanal bakeries and is interested in increasing its market share. The present case solution from The Case Solutions gives a complete view on the strategic condition of the bakery and gives some suggestions to eliminate existing problems.

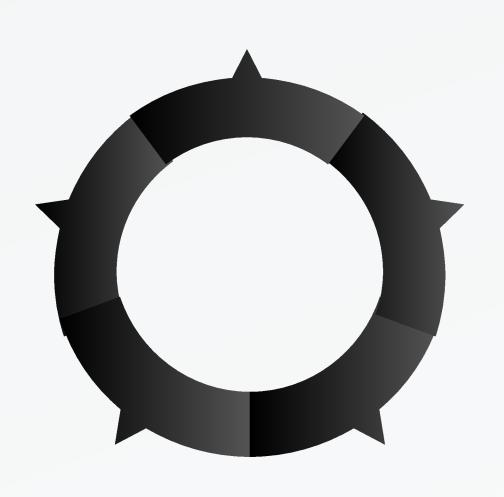
BACKGROUND

Destination Bakery has established a reputation of delivering products of superior quality, prepared from the best ingredients and following classic recipes. However, over the years the company has faced notably challenges; these are market dominance reach, increasing cost, and changing customers' trends. This was a complex challenge: the bakery had growth strategies that implied it needs to innovate, however the company also needs to maintain its values of the brand.

CONSUMER PREFERENCES

The diversification in the market and consumer preferences in terms of healthier products put the bakery in the dilemma of altering the type of products it sells while addressing the market need but maintaining its brand image.

Recommendations





RESOURCE

