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# **EVALUATING VENTURE CAPITAL TERM SHEETS**



# INTRODUCTION

**In startups and innovation companies, VC funding holds an essential position in the success of such companies.**

**VCs help entrepreneurs to raise capital to grow their businesses, and part of growing a business requires the ability to assess and bargain on VC term sheets.**

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# VENTURE CAPITAL

**A Venture Capital Term Sheet is legally non-binding document that proposes the main financial as well as legal conditions for a prospective investment. It lays the ground for the last stages of negotiations between a startup and a venture capitalist firm.**

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# **BOARD COMPOSITION**

**This explains how many directors the VC will be appointed to the board and can influence governance and the decision making authority.**

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# CONCLUSION

**On the evaluation of the VC term sheet, what one needs to strike is the amount of capital with the importance of the business control as well as the future financing.**

**This case from [thecasesolutions.com](https://thecasesolutions.com) "Evaluating Venture Capital Term Sheets" offers a great guide in viewing such agreements emphasizing the appropriate approach for both sides of the deal.**

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# RECOMMENDATION

**This is just a sample partial case solution. Please place the order on the website to order your own originally done case solution.**

**Resource: visit [thecasesolution.com](https://thecasesolution.com)  
for detailed analysis and more case studies**

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