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BUCK AUTO CARE PRODUCTS: SELLING A PRIVATE COMPANY





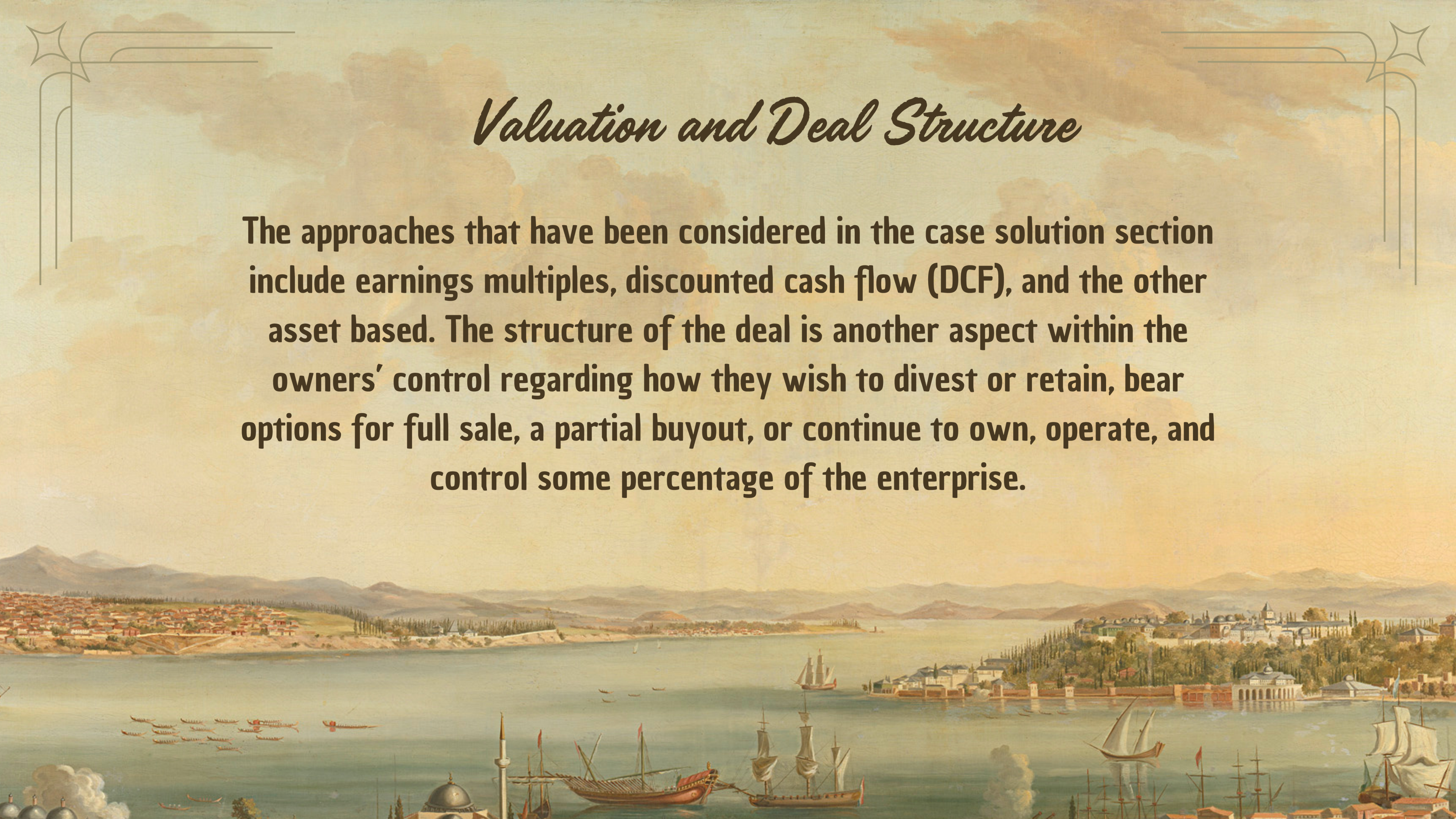
Introduction

The "Buck Auto Care Products: The "Selling a Private Company" examines scenarios when it is possible to sell a business being a private company. Here the company is Buck Auto Care Products, an auto care company which has been successful in the business and is at the crossroad of selling its business.

Company Overview

It is established company in the auto care industry with quality products and customer base of its own. For many years the company has managed to establish a reputation in the market which is an added advantage in the present instance.





Valuation and Deal Structure

The approaches that have been considered in the case solution section include earnings multiples, discounted cash flow (DCF), and the other asset based. The structure of the deal is another aspect within the owners' control regarding how they wish to divest or retain, bear options for full sale, a partial buyout, or continue to own, operate, and control some percentage of the enterprise.



Conclusion

In conclusion, the "Buck Auto Care Products: Case titled; "Selling a Private Company" provides good information on the factors involved in sale of a private business. With reference to strategic, financial and operational issues, the case solution from thecasesolutions.com outlines the steps that firms can undertake in this difficult process.



Resource

This is just a sample partial case solution. Please place the order on the website to order your own originally done case solution.

Resource: visit thecasesolution.com for detailed analysis and more case studies.