

# AUGUS CARTWRIGHT CASE

#### INTRODUCTION

The <u>Augus Cartwright Case</u> is built around a clear narrative which outlines the story of a firm dealing with strategic issues in a contested industry. In this context, this case study demonstrates the role of leadership decisions and strategic management of organizations for their successful functioning in conditions of increasing competition.

#### BACKGROUND

Augus Cartwright is a family business selling various good quality food products and faces new competition and changing consumer trend. The company has a well-established brand over the years, however, financial difficulties over the last few years have given way to doubts over the company's stability within the market.

## MARKET COMPETITION

The situation has eroded into new entrant and old competitors' competition, which has created a scenario of micro markets for Augus Cartwright, therefore increasing the pressure for the company to formulate a robust competitive strategy.

# CONCLUSION

Analyzing the Augus Cartwright Case key to learning strategic management of a family business enterprise due to its complexity. Adopting these recommendations will help augment the company's market position thus ensuring sustainability in an unceasingly competitive world environment.

## RECOMMENDATION

This is just a sample partial case solution. Please place the order on the website to order your own originally done case solution.

Resource: visit <u>thecasesolution.com</u> for detailed analysis and more case studies.