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# **STRUCTURING REPSOL'S ACQUISITION OF YPF S.A (A).**

# INTRODUCTION

**This case “Structuring Repsol’s Acquisition of YPF S.A (A)” is centered on strategic and technical aspects of the acquisitions of YPF – an Argentine oil firm – by Repsol. This was a massive \$15 billion in 1999 one that proved to be quite a gamble for Repsol, the idea was to geographically diversify and tap into the increasing market of Latin America.**

# CHALLENGES FACED

**For Repsol, this acquisition had various difficulties or problems. Finance structure was undoubtedly one of the key reasons for the outcome. Managing debts together with equity and at the same time been in a position to convince its shareholders took a lot of planning and strategy.**

# KEY TAKEAWAYS

**This case shows that even in today's global business environment there has to be a solid ground on how the acquirer will address several issues in cross border deals. There are two key facets of Repsol that are of great importance to many global corporates – the business decision making,**

# CONCLUSION

**This paper analyses the operations and strategic management of Repsol-YPF, an international merger and acquisition story. Therefore, the paper underlines the need for proper due diligence, identification of key stakeholders, and alignment of the value proposal with their interests.**

# RECOMMENDATION

**This case is just a sample partail case solution. Please place the order on the website to order your own orignally done case solution.**

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