

SAKS FIFTH AVENUE: PROJECT EVOLUTION

INTRODUCTION

Saks Fifth Avenue, a luxury retail store specialising in fashion, launched project evolution as a way of improving operations alongside the customer service. This endeavour was designed to address issues related to stock control, customer relations, and business performance with understanding the strategies for further successful growth of the brand.

OPERATIONAL INEFFICIENCIES

The key problems within the organization could be identified as outdated processes and their support systems that limited the institution's scalability and adaptability.

OMNICHANNEL INTEGRATION

The POC's of digital technologies support the aim for the integration of the online and offline channel to optimize the customer experience.

CONCLUSION

Project Evolution of Saks Fifth Avenue highlights, that need for innovation and flexibility in present context of retail environment. Through the effective use of technology and direct attention to customer experience, Saks helped to define change in luxury retailing.

RECOMMENDATION

This case is just a sample partail case solution. Please place the order on the website to order your own originally done case solution.

Resource: Visit <u>thecasesolution.com</u> for detailed analysis and more case studies.