

# DELMAN FORGE COMPANY

### INTRODUCTION

Reflected in the <u>Delman Forge Company</u> case, такие questions as the dynamics of relationships between operation and planning, and the correlation of manufacturing issues and management decisions, appear to be rather challenging.

# COST CONTROL ISSUES

Direct material cost increased and operational capacity was a constraint due to which the profit margin declined. These financial structural changes put pressure on the organisation in the sense that it could not sustain operations in a low-margin environment.

### MARKET COMPETITIVENESS

The Singapore-based competitor Delman Forge experienced high competition from various competitors local and international; it was time to review the 'product-market fit' and the prices set.

# CONCLUSION

The Delman Forge Company case highlights the imperative of solving operating issues at the same time as designing the strategy. With that in mind, Delman Forge can get back on the right track applicable, innovation, engagement of employees, and market sensitivity as key ingredients to success.

# RECOMMENDATION

This case is just a sample partail case solution. Please place the order on the website to order your own originally done case solution.

Resource: Visit <u>thecasesolution.com</u> for detailed analysis and more case studies.