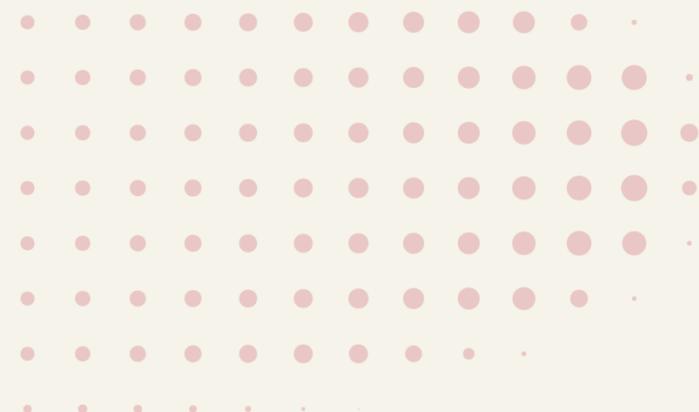




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# **COMPENSATION NEGOTIATION AT WHOLE HEALTH MANAGEMENT**

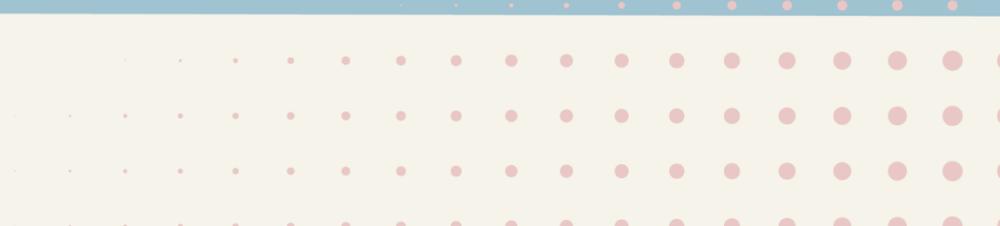


# INTRODUCTION

**It is crucial in the model that compensation negotiation takes place at the center of the model to link employee satisfaction to organizational goals. In light of this paper's finding, the "Compensation Negotiation at Whole Health Management" case provides a vivid illustration of the many factors and contingencies**

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# TRANSPARENT COMMUNICATION

**Consultation allowed management to gain the trust of employees because everyone gained an understanding of why they have limitations.**

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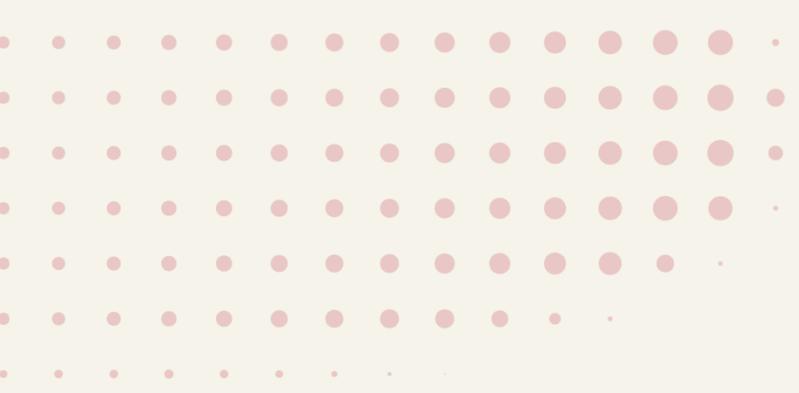
# BALANCING EQUITY

**Probably the biggest challenge that we faced when developing the new structure was the nature of the work and the need to motivate targeted performers without demotivating other performers in the organization.**

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# CONCLUSION

**This case shows the issues to do with negotiations or rather compensation should be moderated or balanced to an extent. Whole Health Management proved that the power of integrating company's objectives and employee satisfaction as well as using serious market research, top communication, and inspiring solutions.**

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# RECOMMENDATION

**This case is just a sample partail case solution. Please place the order on the website to order your own orignally done case solution.**

**Resource: Visit [thecasesolution.com](https://thecasesolution.com) for detailed analysis and more case studies.**

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