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**Job Offer Negotiation Exercise A:
Maximum Motivation Candidate
Instructions**

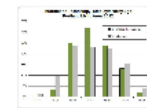
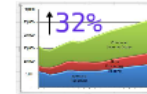
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Investigate

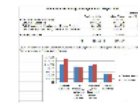
Snapshot of what
Information Technology
means to the Oregon Economy

WF = Young; UI = Low; \$ = High

31,500
(currently
employed)



UI < 2%



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Largest Local Area Employers:

- Tripwire
- **Elemental**
- Radisys Corporation
- Cadence Design Systems
- GE Health Care
- Coaxis
- **Act-On Software**
- Jive
- Urban Airship
- **Puppet Labs**
- Intel
- Fiserv
- **Janrain**
- Mentor Graphics

Technology Fast 500™
Powerful connection

2013 ranking of the fastest growing
technology based companies in North America

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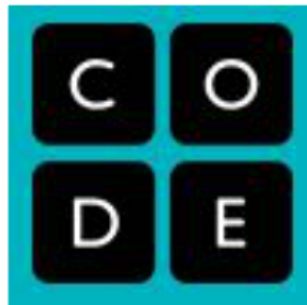


Epicodus



{ PDX Code Guild }

Learn good developer practices. Build things. Get a job.



Codecademy



CLIMB Center for Advancement
Continuous Learning for Individuals, Management & Business

Oregon TECH

ONS



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Convene

GOALS

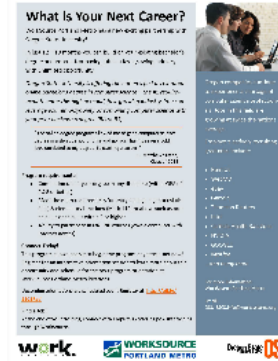
Plan development; Partner engagement; Listen and Learn



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Act

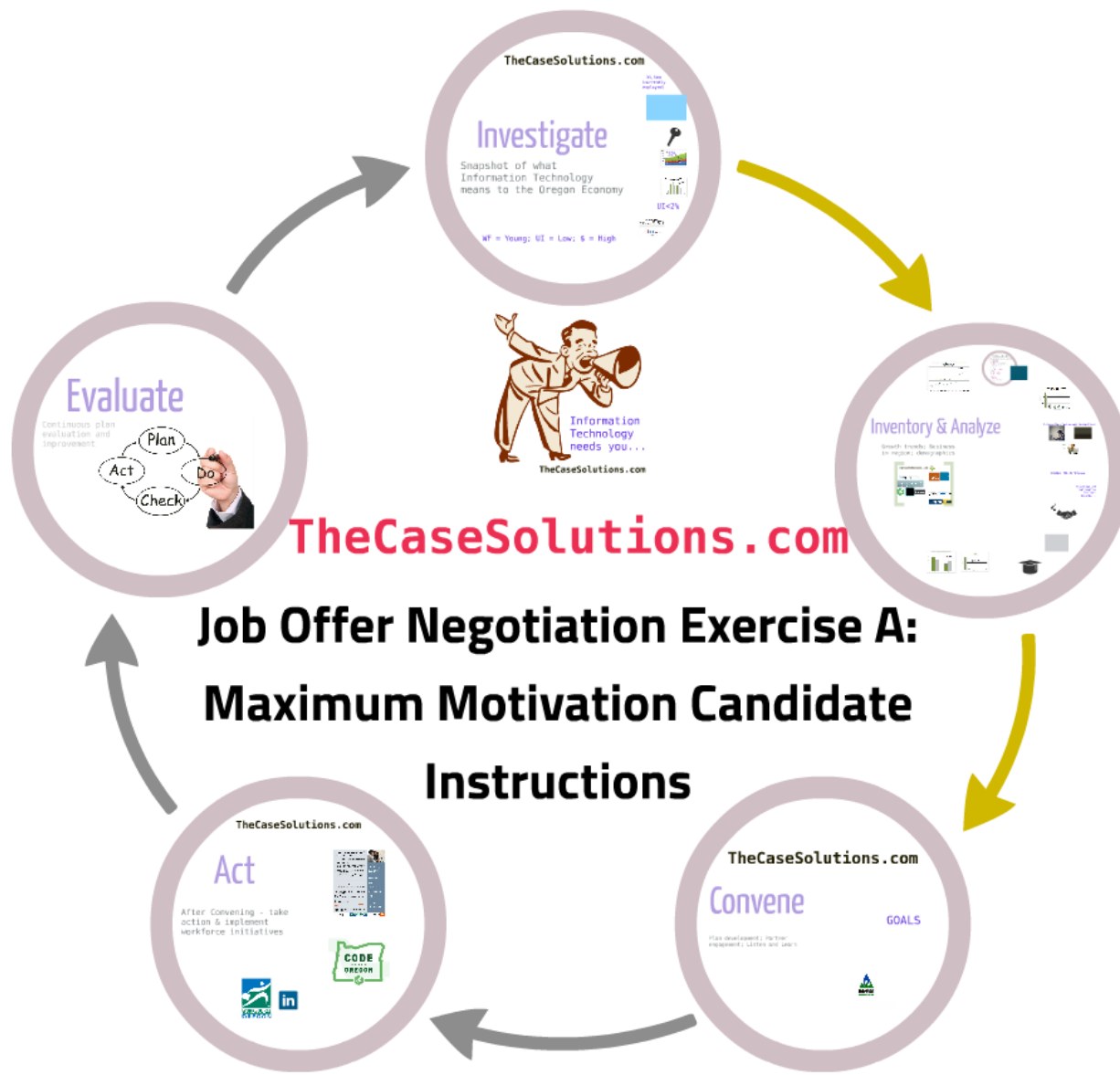
After Convening - take action & implement workforce initiatives





Information
Technology
needs you...

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